

The Great Leap Forward

Clients have the option of ordering a single lecture or a series of lectures on topics of the book. Each lecture provides handout materials for students. Topics range from leadership to interpersonal communications and diversity.

Several options are available to universities and organizations. This opportunity may be used to meet Title III requirements for ethics and diversity training. It may also be used for accreditation such as AACSB. Victoria's work is ideal for student enrichment programs or leadership development programs.

The Needs of Students and Employers

The lack of preparedness for the workplace is the common refrain of business leaders when talking of new hires. Employers are often frustrated with the skills level, including interpersonal skills of new hires. Students similarly feel a shock to their system when leaving college for the Great Unknown of the workplace.

The lecture series and book address that need. The goal is to empower students to leap into careers and empower them with the skills and foresight to navigate unfamiliar waters.



Background on Dorm Rooms to Boardrooms

The book is based on nearly two hundred surveys of professionals, ranging from new hires to seasoned professionals. That research was combined with nearly 50 personal interviews to form the basis of the book. In addition, six years of secondary research was included in the book.

About the Presenter

Victoria Pilate is a former statistician and economist with the federal government. She has 15 years of experience. She holds a Ph.D. from the University of Maryland, Baltimore County. She has received recognition from the President's Council on Integrity and Efficiency and the Executive Council on Integrity and Efficiency in 2004. Her awards include 2002 UMBC Graduate Dissertation Assistantship Awardee; 1992 National Consortium for Educational Access Fellow (not taken); 1992 University of Maryland, Baltimore County, Special Fellow.

In 2005, she was named an outstanding alumnus of the University of Maryland, Baltimore County. In 2007, she was named to the Business Executives Advisory Council of the University of Maryland, Eastern Shore, School of Business and Technology.

Past Performance

In written evaluations, students ranked the increase in their job hunting preparedness an average of 15.4 percent higher after attending the symposium. The average increase in their understanding of interviewer expectations increased nearly 12.6 percent. Students gave the symposium handouts an average score of 8.67 points out of 10 for value.

Comments on Presentations

"On behalf of the Norfolk State University School of Business Family (Students, Staff, Faculty, and Dean), I would like to thank you for a very productive visit. Your presentations, handouts, and book are very helpful to our students. Everyone was very happy to meet you and work with you. We thank you and look forward to working with you in the future." **Norfolk State University Department Chair**

"Thank you for speaking about your research and experience of going from college to the real world. I enjoyed your speech and appreciated the outline of your book.... Thank you for visiting UCF and encouraging several students like myself. " **Kimberly, University of Central Florida**



Previous Clients

Savannah State University

Cleveland State University

Norfolk State University

Troy University

North Carolina Central University

Reviews of Dorm Rooms to Boardrooms

"...Insightful. Brought forth issues and concepts that every college student should understand as they prepare for graduation. It is a great read for college students who all eventually enter the world of work."

--Hazel O'Leary, Ph.D., President of Fisk University

"It should have the greatest significance to both graduates and undergraduates that are either new to or already exist in the world of employment and politics to actual survive in today's society. The book touches on things that are only learned through having experienced outcomes of real life situations."

--Willie H. Thomas, Ph.D., Director of the Division of Continued Education and Community Service at Alabama State University

"Never has an author put in black and white the essence--the politics, philosophy, psychology and sociology--of the workplace as Victoria Pilate has."

--*The Nation*, Blantyre, Malawi

"... Well-documented research on relevant topics. Likewise, it's impossible to read this book without learning something, or being entertained by the stories Pilate uses to illustrate her points. When dealing with controversial material, Pilate doesn't waste words or scrimp on moral values."

-- *The North Brevard Beacon*

“Pilate’s book is filled with sound, well-organized tips. It’s all here, and it makes for a worthwhile Christmas or graduation gift for that young person you hope will go places.”

--*The Voice-Tribune* (Louisville, KY)

Uses of *Dorm Rooms to Boardrooms*

Dorm Rooms to Boardrooms is ideal as a collegiate text for professional development courses or for student leadership or student enrichment programs. Some schools and academic programs have purchased the book to use as gifts to graduating seniors or incoming freshmen.

Top 10 Uses of *Dorm Rooms to Boardrooms*

1. A Gift to Graduating Seniors
2. A Required Text for Internship and Co-Op Courses
3. Required Reading for Professional Development Courses
4. A Part of Premium Service Programs of Career Service Centers
5. A Text for Career Exploration Courses
6. A Text for Life Skills and College Remedial Courses
7. A Part of the Reading List for Incoming Freshmen
8. A Text for New Employee Orientation
9. A Text for Intern and Co-Op Employee Education
10. A Gift for Incoming Freshmen as Part of Early Intervention in Career and Professional Development



Bulk Book Orders

What do students remember most about their graduation commencements? The champagne toasts? The commencement address? The hors d'ouerves? None of the above!! Give your graduates the gift that lasts. Large orders of books are welcomed. Graduating students appreciate practical assistance in starting their careers. Consider a bulk order of *Dorm Rooms to Boardrooms* for your graduating classes. Orders can generally be filled with a three-week advanced order.

Bulk Book Orders

5% discount	50 or more books
10% discount	75 or more books
20% discount	100 or more books
33% discount	500 or more books
50% discount	1,000 or more books
75% discount	2,500 or more books
cost plus 10%	4,000 or more books

The Great Leap Forward

Guest Speaker Services

Empowering Students for the Workplace of the New Millennium

Based on the book:

Dorm Rooms to Boardrooms

Victoria Pilate, Ph.D.

www.victoriapilate.com
vpilate@victoriapilate.com
(301) 523-4981